

# ENGINEERING DECISIONS UNDER RISK-AVERSENESS\*

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**Abstract.** Engineering decisions are invariably made under substantial uncertainty about current and future system cost and response, including cost and response associated with low-probability, high-consequence events. A risk-neutral decision maker would rely on expected values when comparing designs, while a risk-averse decision maker might adopt nonlinear utility functions or failure probability criteria. The paper shows that these models for making decisions fall within a framework of risk measures that includes many other possibilities. General recommendations for selecting risk measures lead to decision models for risk-averse decision making that comprehensively represent risks in engineering systems, avoid paradoxes, and accrue substantial benefits in subsequent risk, reliability, and cost optimization.

**Keywords:** Risk-averse decision making, risk measures, engineering design, reliability-based optimization, utility theory, failure probability

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# 1 Introduction

Engineering centers on estimating immediate and life-cycle costs, future system responses, levels of damage, rates of deterioration, and numerous other quantities of interest. Invariably, these quantities are uncertain due to unknown environmental conditions, load patterns, as well as cost and effect of repair and retrofit actions, but their probability distributions and exceedance probability curves can often be estimated by various models. Under these circumstances, engineers need to determine whether a system is adequately safe, reliable, and inexpensive as compared to given requirements. When comparing multiple designs and plans, it becomes essential to identify the safest, most reliable, and least costly design, maintenance plan, and retrofit action. In this paper, we discuss how to utilize distributional information about quantities of interest, obtained from models, to address these issues. Although it is neither common nor required in most of today's engineering practice to carry out a fully probabilistic analysis, i.e., to determine the probability distribution of the cost and response of a system, the methodology for such analysis is currently being developed (see for example [41, 18]) and it is our hope and expectation that future engineering practice will adopt such analysis methods and thereby be able to make decisions according to the principles laid out here.

Within a probabilistic framework, it is beneficial to view a quantity such as life-cycle cost, displacement, and damage as a random variable with distribution estimated by (stochastic) models. The difficulty arises then from the multitude of possible realizations of the random variable, which makes comparison with code, regulatory, and owner-specified requirements difficult. In fact, the development of such requirements faces the same challenge because the meaning of a requirement "at most \$100 million in damage over the lifetime of the system" is ambiguous due the random nature of the damage cost. Should the "at most" be considered over all possible realizations of the cost random variable, i.e., for all possible future scenarios of loads and structural deterioration? Alternatively, would it suffice that the damage is "adequately" or "mostly" below \$100 million, allowing for higher values in some rare scenarios? A similar situation of ambiguity arises during comparison between competing designs, retrofit plans, and other possible actions. It is unclear if a design with low expected cost, but large variability in possible levels of cost, is preferable to a design with a somewhat higher expected cost that has little variability in its cost. Still an engineer needs to make choices and recommendations prior to learning the "true" cost that eventually will be realized.

The exclusive focus on the expected value of such a random variables provides a first, natural way of addressing the issues of "adequately safe, reliable, and inexpensive" and "safest, most reliable, and least costly." For example, if a random variable  $Y$  gives the total (life-cycle) cost of a system, which is required to not exceed a threshold  $c$ , then "adequately inexpensive" would mean that the expectation  $E[Y] \leq c$ . Similarly, for two candidate designs of the system with associated costs, the least costly will be the design with smaller expected cost. This emphasis on expected costs is advisable for decision makers unconcerned about "risk," i.e., the possibility of high cost or excessive response and the associated consequences. Other decision makers, as laid out in Section 2, may be risk-averse and be willing to forego a low expected cost and instead select a design with a small risk; see [37, 4, 5] and references therein for recent examples and arguments for risk averseness. In this paper, we discuss how

to address the case of a *risk-averse decision maker*. In contrast to the “risk neutral” case focused on expectations, risk averseness can be represented in several ways and therefore is much more challenging to model.

Of course, the issues we raise here are closely related to the numerical representations of preferences, whose modern treatment was pioneered by von Neumann and Morgenstern [39], and goes much beyond engineering to economics, finance, operations research, and other fields. In fact, we draw on these fields to introduce a set of *decision models* that enable engineers to assess, compare, and optimize random variables. We make no attempt to present a comprehensive picture of this immense field (see [10, 24, 21, 23, 5] for engineering perspectives on risk modeling and design philosophy) and instead focus on *risk measures* as a main tool for building decision models. As will become abundantly clear, risk measures provide a tremendously broad class of models that includes common choices such as simply letting random variables be represented by their expected values or by their probability of exceeding a certain threshold. Expected utility theory and dual utility theory may even be considered to lead to certain risk measures. Decision models based on risk measures are supported by a well-developed theory [2, 35, 38, 27, 17, 33, 34] and extensive use in financial engineering [12, 11] and increasingly in other fields [6, 28, 20]. They are also closely connected to stochastic dominance. Most of the concepts presented here are known from the economics, financial engineering, and operations research literature. However, we expose for the first time, with a number of simple examples, the possibilities and implications of risk measures in reliability and structural engineering.

A choice of decision model must necessarily be driven by the need of a specific application and the (financial) resources, responsibilities, and attitudes of the decision maker. We therefore shy away from universally recommending one decision model and instead lay out the vast possibilities found within the framework of risk measures, describe connections with utility theory, provide criteria “reasonable” risk measures should satisfy, and highlight the difficulties and paradoxes that may arise when these criteria are violated.

Although our perspective of modeling future cost, level of response, and other quantities as a random variable captures many practical situations, it ignores the often intricate and gradual revelation of the “true” cost and response over time, usually intertwined with decisions about maintenance and retrofit. Modelling of this situation fully would lead to multi-stage risk-averse decision making and the need for additional mathematical machinery such as those related to stochastic processes (see for example [34]). To avoid obscuring the central tenets of the paper, we therefore focus exclusively on the situation where we “today” must make an assessment and decision about a system with an uncertain (future) cost or response, modelled as a random variable and typically associated with some time period. The random variable will be realized only *after* the decision is made. In this case, there will be no opportunities for corrective actions after some of the uncertainty has been resolved. Though, as we see in Section 4, some risk measures implicitly capture a two-stage decision process. The general case leads to similar developments, but is avoided here for conciseness of exposition.

We proceed in Section 2 with a description of the situation where a decision must be made in the presence of uncertain cost and response, and give examples of when risk averseness may be warranted. Section 3 reviews common decision models for addressing this situation and ends with the introduction of

risk measures. Section 4 shows that most decision models can be interpreted in terms of risk measures and provides further examples as well as supporting theory. These foundations allow us to address the issue of how to optimally make decisions under uncertainty in Section 5. The paper ends with conclusions in Section 6.

## 2 Random Variables and Risk-Averseness

We consider the situation where one or more (stochastic) models characterize the (future) “performance” of a system in terms of a random variable  $Y$  that describes *response quantities* such as displacement, stress, capacity exceedance, and crack size, or *costs* such as construction cost, maintenance cost, damage cost, repair cost, and life-cycle cost. For example, a bar with random cross-section  $A$ , random yield stress  $\sigma^{\max}$ , and random load  $S$  may have  $Y = S - \sigma^{\max}A$ , which describes the difference between load and capacity. Alternatively,  $Y$  could be the total life-cycle cost of a bridge or offshore structure, including direct and indirect costs of “failures,” described by a series of complex models. We adopt the convention that high realizations of  $Y$  are undesirable, which is natural as  $Y$  often represents monetary cost. We maintain the convention in the case of response quantities also, which at most requires minor adjustments. For example, in the simple example above one needs to consider  $S - \sigma^{\max}A$  instead of  $\sigma^{\max}A - S$ . The exact meaning of  $Y$  varies of course with the application. In practice, multiple response quantities and types of costs could be under consideration simultaneously. Section 5 provides formulations of problems dealing with that situation, but the majority of the paper discusses a single response or cost for simplicity of exposition. Regardless of the situation, a response or cost random variable  $Y$  and its (estimated) distribution serve as the basis for decisions regarding the system. For engineers, regulators, code-developers, and system owners, the following questions then arise:

How “risky” is  $Y$ ?    Will  $Y$  be “adequately”  $\leq c$ ?

Here the constant  $c$  may be a budgeted amount of money or a threshold that a response must stay below to avoid “failure.” When comparing a candidate design that results in the response or cost random variable  $Y$  with a benchmark or alternative design with random variable  $Y'$ , we may ask:

Is the design with  $Y$  preferable to that with  $Y'$ ?

These fundamental questions are best illustrated by an example.

**Example: cost densities.** We consider three alternative designs with costs described by the probability densities in Figure 1. (An interpretation in terms of system responses would follow similarly.) The density given by a solid line has the lowest expected value and, under an expected-value criterion, would be the preferred design. However, the dashed design has smaller variance at the expense of a larger expected value. Depending on a decision maker’s preference, the benefits of a reduced variance may more than outweigh the increased expected value. The dotted density has the same expected value and variance as the dashed one, but the possibility of high costs is much smaller. A decision maker may

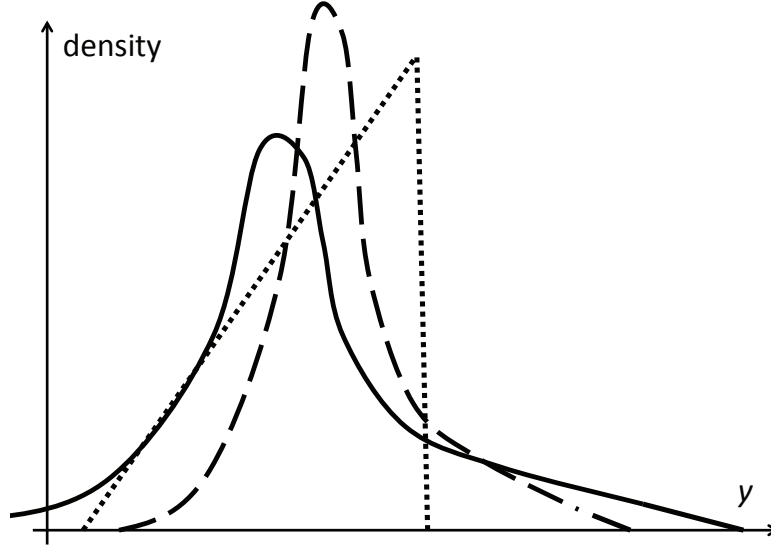


Figure 1: Probability densities for various cost random variables

want to go beyond variance and look at variability in an asymmetric manner with deviations from the mean on the high side viewed more unfortunate than deviations on the low side. With this perspective, the dotted density may emerge as the “best.”

Decision models provide means for addressing the above fundamental questions in a systematic way. Although the questions may at first appear distinct, with “adequately below  $c$ ” leading to constraints and “preferences” giving rise to objective functions, the difference is insignificant. The task of finding a design with cost below  $c$  is essentially equivalent to minimizing the cost and then checking whether the minimum value is below  $c$ . The task of minimizing cost is also achieved by finding a design with cost below a threshold  $c$  and then repeating the process for successively smaller  $c$ . Consequently, there is no valid reason for treating one question differently than the other. Both cases require a quantification of the “risk” in a random variable  $Y$ .

The simplest decision model is to rely on expected values exclusively. As eluded to in Section 1, the questions are then simply answered by replacing the random variables by their expectations and then comparing the resulting numbers. The justification for such an approach is well-known: A decision maker that will see many events, each causing an independent realization of a random variable, will face an *average* cost or response per event that is close to the expectation of the random variable. A design with the smallest average cost or response would then be “best,” on average. A governmental-type decision maker dealing with monetary cost is often believed to fall in this category due to its large portfolio of structures and/or its long time horizon. We believe that there are at least six situations where this approach should be questioned and risk-averse approaches might be considered; see [37, 4, 5] for related arguments:

**Response quantities related to safety, reliability, and functionality.** If the focus is on a response quantity  $Y$  such as stress level, displacement, or crack size, then it would make little sense to impose the condition that  $E[Y] \leq c$  for some threshold  $c$ . To have tolerable response only on average is usually unacceptable and, of course, a risk-averse approach using failure probability is in many areas standard; see for example [10]. However, as we see in the next section, this is only one of several possible quantities on which to base a risk-averse decision model.

**Limited resources.** The argument for relying on expected cost requires that not a single event, regardless how costly, will deliver a vital blow to the decision maker. Although stable western governments may appear to have unlimited resources and an ability to handle any large cost, the situation is different for poor countries, corporations, and individual developers. Such decision makers may expect slightly higher expected costs if it implies smaller chances for extremely high costs.

**Predictability.** The positive development of businesses and civic society relies on predictable and stable conditions. A society may prefer to have slightly higher expected costs, but less volatility to facilitate budgeting and long-term planning in both the public and private sectors. In particular, relatively high probabilities in the upper tail of a cost distribution may be viewed undesirable. For example, the negative effects and perceptions associated with budget overruns for infrastructure projects furnish strong motivations for public decision makers to be risk averse. Predictability may also be important when the focus is on system responses, not directly related to costs, for example when the responses are input to other systems.

**One-Off Structures.** The design of special buildings, bridges, and other structures could warrant a risk-averse approach as the real as well as symbolic effect of large damages may be simply too great.

**Planning horizon and dependence.** The averaging effect across events that provides the justification for an expectation-based approach may also not be as great as usually perceived if the planning horizon is moderate or significant dependence is present. Suppose that a decision maker will be responsible for a portfolio of structures which can be built according one of two possible design with the same initial building cost. All structures must be built according to the same design. The structures will be located in a seismically active area and damaging events will occur according to a Poisson process with intensity  $\lambda = 1/(200 \text{ years})$ , i.e., the expected time between events is 200 years. Each time an event occurs, the decision maker will repair the structures at a cost of \$120 mil under design 2. If design 1 is selected for the structures, then the repair cost is a normal random variable with mean \$100 mil and standard deviation \$20 mil. We assume that the repair cost of an event is independent of the cost of previous events. It is apparent that if the decision maker relies on the expected cost, then design 1 is superior with an average cost of \$25 mil per fifty years. Design 2 will cost on average \$30 mil per fifty years. However, during any 50-year period, a reasonable planning horizon for a government agency, there is a significant chance that design 1 will be more costly, and possibly much more so. For

# events	density of total cost		probability that design 1 costlier
	design 1	design 2	
10	normal(1000,63.2)	fixed(1200)	0.0007
2	normal(200,28.3)	fixed(240)	0.0786
1	normal(100,20.0)	fixed(120)	0.1587

Table 1: Densities of costs conditional on number of seismic events

example, it is easy to show that the total cost during 50 years under design 1 will exceed \$120 mil with a probability of 5.7%. In contrast, the probability for design 2 is only 2.4% as that will require two events during the time span. The situation is further illustrated by Table 1, which in columns two and three gives the densities of the total cost conditional on the number of events (column one) for designs 1 and 2, respectively. The last column shows the probability that design 1 will be more costly than design 2, conditional on the number of events. It is clear that for many events, design 1 is superior as the independence between events makes it unlikely that all events are costly and the total cost is likely to be close to the mean total cost. In the case of one or two events, it is quite likely that design 1 becomes more costly and possibly much more costly than design 2, however. A decision maker with a moderately long planning horizon that is concerned about the variability in costs and the possibility of exceptionally large costs, may in this case prefer a risk-averse decision model that does not rely on the expected cost exclusively and that recommends design 2. A similar argument can also be made for situations with dependencies, which also reduce the “averaging effect” across many events and systems.

**Unaccounted costs.** One can argue that the costs of unpredictability, symbolic effects, and other factors could be included in a total life-cycle cost for a system and thereby possibly reducing the need for a risk-averse approach. However, it is clear that in practice this will be extremely difficult and decision makers, even those with deep pockets, should perhaps be concerned about the upper tail of a cost distribution as it may correspond to events having additional, unaccounted costs. In fact, as we see in Section 4,

a risk-neutral decision maker uncertain about the distribution of costs is equivalent to a risk-averse decision maker certain about the distribution of costs.

Consequently, an otherwise risk-neutral decision maker may be driven to risk averseness due to perceived incompleteness of cost models.

### 3 Decision Models

Decision models provide the linkage between descriptive models of system response and cost, and actual decision making. We here provide an overview of risk-averse decision models, starting with those relying on the failure probability and expected utility theory. The section ends with the introduction of risk measure and corresponding models that, to a large extent, encapsulate the previous models.



Decision models deal with comparison of response and cost random variables. We therefore need to consider a family of random variables corresponding to different design or alternatives. We let  $\mathbf{x} = (x_1, x_2, \dots, x_n)$  be a vector describing such alternatives, where the components may specify member sizes, layout, material choices, maintenance schedules, retrofit actions, etc. The random variable  $Y(\mathbf{x})$  then specifies the (random) response or cost, given design  $\mathbf{x}$ . For example, if the response or cost is given in terms of a function  $g$  that depends on the design  $\mathbf{x}$  and a random vector  $\mathbf{V}$  describing uncertain parameters, then  $Y(\mathbf{x}) = g(\mathbf{x}, \mathbf{V})$ . When the discussion centers on a single random variable, we drop  $(\mathbf{x})$  and simply write  $Y$  as before.

**Failure probability.** The failure probability of a random variable  $Y$  with respect to a threshold zero is given by

$$p(Y) = \text{prob}(Y > 0).$$

Often this quantity is considered for a response random variable  $Y$  describing stress level over capacity, displacement over required thresholds, etc., but it also applies for cost random variables, maybe describing cost above a budget. In reliability-based design optimization over  $\mathbf{x}$  in some set of admissible design  $\mathcal{X}$ , a standard approach is to minimize an objective function subject to  $\mathbf{x} \in \mathcal{X}$  and the reliability constraint

$$p(Y(\mathbf{x})) \leq 1 - \alpha,$$

where  $\alpha$  is a number close to 1 often determined by code requirements and other regulations obtained through calibration studies for example with existing structures. Another formulation is to minimize  $p(Y(\mathbf{x}))$  subject to constraints on the design  $\mathbf{x}$ . These decision models are well understood and widely used; see for example [10, Chapter 12] for a discussion. Recent proposals centered on the capabilities of individuals after disasters also rely on probabilities of exceeding thresholds specifying essential needs [21, 22, 13, 23]. However, there are two immediate concerns with failure probability models. (A third surfaces in Section 4.) First, there may be two design  $\mathbf{x}$  and  $\mathbf{x}'$  with the same failure probability, i.e.,  $p(Y(\mathbf{x})) = p(Y(\mathbf{x}'))$ , but the distributions of  $Y(\mathbf{x})$  and  $Y(\mathbf{x}')$  may be different, especially in the critical upper tail. For example, if  $Y(x) = g(x, \mathbf{V}) = 100 - xV_1 - (1 - x)V_2$ , where  $V_1$  is normally distributed with mean 150 and standard deviation 15 and  $V_2$  is triangularly distributed on the range [98.40, 175.8], with mode at 98.40, then the two designs  $x = 1$  and  $x = 0$  result in rather different distributions  $Y(0) = g(0, \mathbf{V})$  and  $Y(1) = g(1, \mathbf{V})$ . Figure 3 shows the tails of the corresponding densities. It is clear that design  $x = 1$  allows much larger values of  $Y(x)$ , which may be of concern for a decision maker as it indicates the possibility for more dramatic failures. Still, one can show that the designs have identical failure probability. Consequently, the failure probability is insensitive to the tail of the distribution and an exclusive focus on the corresponding decision models may hide significant risks. The second concern when using the failure probability is its lack of convexity and smoothness as a function of the design vector  $\mathbf{x}$ . This deficiency dramatically increases the difficulty of solving design optimization problems involving  $p(Y(\mathbf{x}))$ . The absence of convexity makes it fundamentally harder to obtain globally optimal designs as the standard, efficient algorithms can only be guaranteed to return locally optimal designs. The lack of smoothness makes gradients of the failure probability with respect

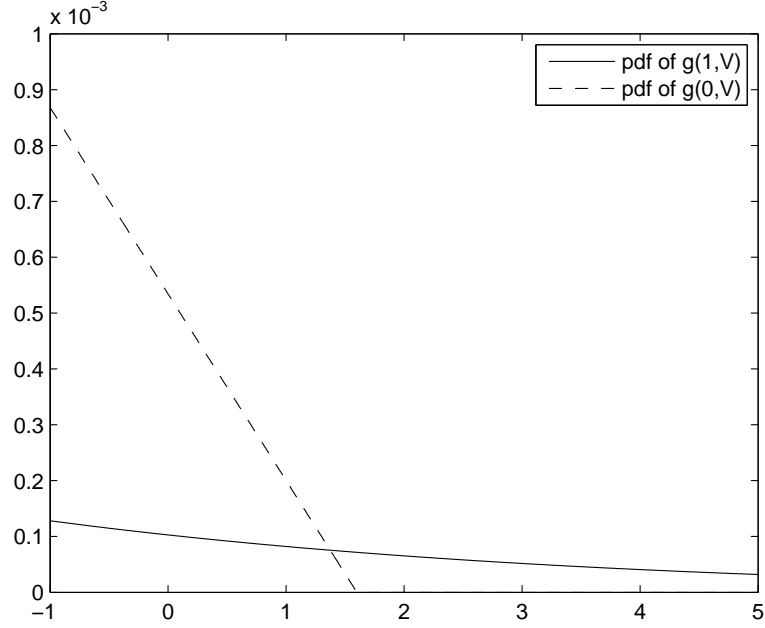


Figure 2: Tails of the densities of  $Y(1) = g(1, \mathbf{V})$  and  $Y(0) = g(0, \mathbf{V})$

to the design  $\mathbf{x}$  unavailable and one is forced to rely on slower derivative-free algorithms. A solution of such optimization problems also becomes unstable under perturbations and therefore further draws into doubt the viability of the model; see Section 5 and also [28] for further details.

**Expected utility theory.** A range of decision models relies on

$$\text{the expected utility} = E[u(-Y)], \quad (1)$$

where  $u$  is a utility function, typically nondecreasing and concave, and the minus sign is required to convert a cost random variable  $Y$  into the orientation of utility theory where higher values are preferred to lower ones. A cost random variable  $Y$  is preferred to  $Y'$  if its expected utility is at least as large as that of  $Y'$ . Although traditionally applied to random variables describing monetary values, expected utility theory also applies to random variables describing system responses such as stresses and displacements. A brief description of the axiomatic foundation of the associated decision model requires the introduction of some additional notation and concepts. The theory was originally developed in terms of probability distributions on the real line [39], but we here follow [34] and state axioms in terms of random variables<sup>2</sup>.

For random variables  $X$  and  $Y$ , we denote by  $X \preceq Y$  that  $X$  is preferred over  $Y$ . We write  $X \prec Y$  if  $X \preceq Y$ , but  $Y \preceq X$  does not hold and then say that  $X$  is strictly preferred over  $Y$ . Indifference

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<sup>2</sup>We observe that the probability distribution and random variable perspectives are equivalent if the underlying probability space is atomless; see [34] for details.

between  $X$  and  $Y$  is denoted by  $X \sim Y$  and takes place if  $X \preceq Y$  and  $Y \preceq X$ . We refer to  $\preceq$  as a *preference relation*. We always assume that preferences are law-invariant, i.e., if the distribution of  $X$  and  $Y$  are identical, then  $X \sim Y$ . For random variables  $X, Y, Z$ , we say that  $Z$  is a *lottery* of  $X$  and  $Y$  with probability  $\alpha$  if there is an event with probability  $\alpha$  such that the conditional distribution of  $Z$ , conditional on that event, is the same as the distribution of  $X$  and that the conditional distribution of  $Z$ , conditional on the complement of that event, is the same as the distribution of  $Y$ . That is, facing the possible outcomes of  $Z$  is equivalent to facing the outcomes of  $X$ , with probability  $\alpha$ , as well as facing the outcomes of  $Y$ , with probability  $1 - \alpha$ . The axioms of utility theory is given in terms of such lotteries:

For any random variables  $X, Y$ , either  $X \prec Y$  or  $Y \prec X$  or  $X \sim Y$  (completeness),

If  $X \preceq Y$  and  $Y \preceq Z$ , then  $X \preceq Z$  (transitivity),

If  $X \prec Y$ , then the lottery of  $X$  and  $Z$  with probability  $\alpha$  is strictly preferred to the lottery of  $Y$  and  $Z$  with probability  $\alpha$ , for any  $\alpha$  (independence),

If  $X$  is strictly preferred over  $Y$  and  $Y$  strictly preferred over  $Z$ , then there exist probabilities  $\alpha, \beta$  such that the lottery of  $X$  and  $Z$  with  $\alpha$  is strictly preferred to  $Y$  as well as  $Y$  is strictly preferred to the lottery of  $X$  and  $Z$  with  $\beta$  (archimedean).

The completeness axiom simply states that we are able to express preference or indifference for any pair of random variables in the set of random variables under consideration. The transitivity axiom expresses the natural condition that if a decision maker prefers a first random variable over a second one, and the second one over a third one, then it will also prefer the first random variable over the third. The independence axiom postulates that a preference remains unchanged under the possibility of another outcome. The archimedean axiom expresses that a strict preference is maintained under small changes in the random variables.

A *numerical representation*  $U$  of a preference relation  $\preceq$  is a functional that for every random variable  $X$  under consideration returns a real number  $U(X)$  and

$$X \prec Y \text{ if and only if } U(X) > U(Y).$$

That is, a comparison of  $U(X)$  and  $U(Y)$  suffices to determine a preference of  $X$  over  $Y$ . The fundamental theorem of von Neumann and Morgenstern [39] states that if a preference relation  $\preceq$  satisfies the above axioms, then a numerical representation exists for that preference relation. Further characterizations are possible under a continuity<sup>3</sup> axiom:

$$\text{For every } X, \text{ the sets } \{Y : Y \preceq X\} \text{ and } \{Y : X \preceq Y\} \text{ are closed (continuity).} \quad (2)$$

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<sup>3</sup>Closedness in the subsequent statement is with respect to convergence in distribution, i.e., for any sequence  $Z_n$  of random variables in a set under consideration that converges in distribution to a random variable  $Z$ , we have that  $Z$  is in the set.

We then have that under the completeness, transitivity, independence, and continuity axioms, there exists a continuous and bounded function  $u$  such that

$$U(Y) = E[u(-Y)]$$

is a numerical representation. In this case it is therefore sufficient to rely on expected utility for the characterization of preferences. A monotonicity axiom provides additional details about the nature of  $u$ :

If  $X \leq Y$  with probability 1, then  $X \preceq Y$  (monotonicity).

Under the additional axiom of monotonicity,  $u$  is nondecreasing and one can limit the focus to such utility functions.

Although the completeness, transitivity, and monotonicity axioms are natural, the independence, continuity, and archimedean axioms are more restrictive. Expected utility theory also faces the significant issue of determining and justifying a specific choice of utility function in a practical situation. The theorems above provide no operational means for its construction. Still, a variety of techniques including basic reference lottery ticket questions have been developed to elicit the utility of a given decision maker. As the shortcomings of expected utility theory have emerged, a variety of related approaches have been proposed; see for example [36] for an overview. We describe two of these next.

**Prospect theory.** In response to practical limitations of expected utility theory and observed behavior of decision makers, cumulative prospect theory [15] ranks choices according to (1) under a modified probability distribution for  $Y$  and with utility functions that are anchored at a specific threshold value of particular significance to the decision maker. The modification of the probability distribution is motivated by the observed fact that most decision makers overemphasize extreme events and a shift in distribution towards heavier tails would respond to this tendency. A challenge remains of how to make these shifts in a practical setting. We refer to [4, 5] for recent use of this approach in engineering applications.

**Dual utility theory.** Dual utility theory [26, 40] provides a range of decision models where preferences are based on

$$D(Y) = \int_0^1 q_\beta(Y) dw(\beta), \tag{3}$$

for some bounded, nondecreasing, and continuous function  $w$  called the rank-dependent utility function and  $q_\beta(Y)$  is the  $\beta$ -quantile of the distribution function  $F_Y$  of  $Y$ . If  $F_Y$  is strictly increasing, then  $q_\beta(Y) = F_Y^{-1}(\beta)$ . More generally,

$$q_\beta(Y) = \text{the smallest } y \text{ that has } F_Y(y) \text{ no smaller than } \beta.$$

If the rank-dependent utility function  $w(\beta) = \beta$ , then  $dw(\beta) = d\beta$  and  $D(Y) = E[Y]$ , and the preferences rely on expected values only. If piecewise linear with  $w(\beta) = \max\{0, \beta/(1 - \alpha) - \alpha/(1 - \alpha)\}$ ,

then

$$D(Y) = \frac{1}{1-\alpha} \int_{\alpha}^1 q_{\beta}(Y) d\beta, \quad (4)$$

which below plays a special role. This choice averages the quantiles in the upper tail above a probability level  $\alpha$ . Regardless of the specific form of the rank-dependent utility function, if  $D(X) \leq D(Y)$ , then  $X$  is preferred to  $Y$ .

In contrast to the axioms for expected utility theory, which are based on lotteries, the axioms of dual utility theory rely on comparison of co-monotone random variables; see for example [34] for a recent exposition which we follow here. The definition of co-monotone random variables requires us to view the random variables as (measurable) functions from a common sample space  $\Omega$  into the real numbers and denote by  $X(\omega)$  the realization of random variable  $X$  corresponding to outcome  $\omega \in \Omega$ . Specifically, we say that random variables  $X$  and  $Y$  are co-monotone if

$$(X(\omega) - X(\omega'))(Y(\omega) - Y(\omega')) \geq 0 \text{ for every } \omega, \omega' \in \Omega.$$

In essence, two random variables are co-monotonic if they move in tandem: if one outcome gives a larger realization of  $X$  than another outcome, then  $Y$  also has larger realizations for the latter outcome. One can view co-monotonicity as a “strong form” of positive correlation. We say that a set of random variables are co-monotone if all the pairs of random variables in the set is co-monotone. Yaari postulated the following axioms [40]:

For co-monotone random variables  $X, Y, Z$ , we have that if  $X \prec Y$ ,

then  $\alpha X + (1-\alpha)Z \prec \alpha Y + (1-\alpha)Z$  for all probabilities  $\alpha$  (dual independence),

For co-monotone random variables  $X, Y, Z$ , with  $X \prec Y \prec Z$ , there exist probabilities

$\alpha, \beta$  such that  $\alpha X + (1-\alpha)Z \prec Y \prec \beta X + (1-\beta)Z$  (dual archimedean).

We observe that instead of lotteries, involving alternative outcomes which sometimes cause humans to make “irrational” decisions, the axioms of dual utility theory involve only statements about random variables moving in tandem. The dual independence axiom states that if  $X$  is strictly preferred over  $Y$ , then “mixing”  $X$  with a random variable  $Z$  and  $Y$  with  $Z$ , when they all move in tandem, do not change the preference. Since these axioms involve statements only over the co-monotone random variables, they are in some sense weaker than those of expected utility theory.

If the completeness, transitivity, monotonicity, dual independence, and dual archimedean axioms hold for a preference relation, then there exists a numerical representation  $D$  characterizing that relation and for any co-monotone random variables  $X, Y$  and nonnegative numbers  $\lambda_1, \lambda_2$ ,  $D(\lambda_1 X + \lambda_2 Y) = \lambda_1 D(X) + \lambda_2 D(Y)$ . Further specification of the numerical representation is also possible. If a preference relation is continuous<sup>4</sup> and the consideration is limited to bounded random variables, then there exists a bounded, nondecreasing, and continuous function  $w$  such that the numerical representation satisfies

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<sup>4</sup>Now closeness in the continuity axiom (2) is taken with respect to convergence in the  $L_1$ -norm, i.e., for any sequence  $Z_n$  of random variables in a set under consideration with  $E[|Z_n - Z|] \rightarrow 0$  for a random variable  $Z$ , we have that  $Z$  is in the set.

(3) for all  $Y$ . Consequently, every preference relation over such random variables can be fully captured by a rank-dependent utility function  $w$  and (3). Of course, as in the case of utility functions, it may be challenging in practice to determine a representative rank-dependent utility function for a specific decision maker, though again specific reference questions can be revealing. We refer to [9] for a modern perspective on expected utility and dual utility theories.

**Stochastic dominance.** Stochastic dominance (see [14] and for example [19]) gives rise to a family of decision models that avoids the need for specifying utility functions, but only provides a partial order of preferences. In particular, we say that for response or cost random variables  $Y$  and  $Y'$ ,

$Y$  dominates  $Y'$  in the first-order sense if

$$E[f(Y)] \leq E[f(Y')] \text{ for every continuous bounded increasing function } f.$$

Similarly,

$Y$  dominates  $Y'$  in the second-order sense if

$$E[f(Y)] \leq E[f(Y')] \text{ for every finite convex increasing function } f.$$

The latter property is also known as “increasing convex order” [19]. It is immediately clear that if  $Y$  dominates  $Y'$  in the first-order sense, then every decision maker with a continuous bounded and increasing utility function would prefer  $Y$  over  $Y'$ . A similar argument is available for second-order dominance. Consequently, the use of stochastic dominance circumvents the practically significant issue of determining a utility function for a given decision maker. However, since it only provides a partial order, “completeness” is violated as some pairs of random variables cannot be classified as either “we preferred one to the other” or “we are indifferent.” For example, a random variable with a certain value of 0 does not dominate in the first-order sense a standard normal random variable, which is most easily realized from the fact that  $X$  dominates  $Y$  in the first-order sense if and only if the distribution function of  $X$  is always no smaller than that of  $Y$  [29]. But the normal random variable does not dominate in the first-order sense the random variable with a certain value at 0 either. Consequently, we are not indifferent about the two random variables and we do not strictly prefer one over the other. First-order stochastic dominance is unable to rank the two random variables. For further discussion and use of stochastic dominance, we refer to [8].

**Risk measures.** We end this section with the introduction of a broad class of decision models that encapsulates all but the last one described above. They rely on measures of risk as defined next: A *measure of risk* is a functional  $\mathcal{R}$  that assigns to a response or cost random variable  $Y$  a number  $\mathcal{R}(Y)$ , which could be infinity, as a quantification of the risk in  $Y$ . The numerical representations  $U$  and  $D$  (see (1) and (3), respectively) of expected and dual utility theory are special cases of  $\mathcal{R}$ . The answer to the question of how “risky” is  $Y$ , is therefore now simply defined to be  $\mathcal{R}(Y)$ . We say that  $Y$  is “adequately”  $\leq c$  if  $\mathcal{R}(Y) \leq c$ . The comparison of two choices  $Y$  and  $Y'$  then reduces to comparing  $\mathcal{R}(Y)$  and  $\mathcal{R}(Y')$ ; see [17, 33] for recent reviews. Examples and supporting theory for risk measures is the topic of the next section.

## 4 Theory and Examples of Risk Measures

The term “risk measure” originates from financial applications, but as its definition shows the concept captures essentially all reasonable models for handling a response or cost random variable regardless of its origin. We start with a list of examples of risk measures that illustrates the breadth of the framework as well as its connections with the decision models of Section 3. We then proceed with axioms that “good” risk measures should satisfy. The section ends with discussion of further connections with utility theory and stochastic dominance.

### 4.1 Examples

Since a risk measure simply converts a response or cost random vector into a scalar, a large number of possibilities exists, some of which we have seen above. We next describe the most natural choices; see [29] for additional examples.

**Expectation.** The choice  $\mathcal{R}(Y) = E[Y]$ , the expected value, is simple, but not sensitive to the possibility of high values as discussed above. Obviously, this choice incorporates no level of risk averseness.

**Worst-case.** The choice

$$\mathcal{R}(Y) = \sup Y = \text{smallest value that } Y \text{ exceeds only with probability zero}$$

is conservative, usually overly so as it is infinite for distributions such as the normal and exponential. In fact, the corresponding decision model ignores all the information in the distribution of  $Y$  except its highest “possible” realization. Still, in some applications there may be thresholds that simply should not be exceeded as discussed in [23].

**Failure probability.** The choice  $\mathcal{R}(Y) = p(Y)$ , the failure probability, is a risk measure, though convenient connections will emerge by considering the closely related quantile risk measure given next.

**Quantile.** The  $\alpha$ -quantile of a random variable  $Y$ ,  $q_\alpha(Y)$ , is equivalent to the failure probability in the sense that

$$p(Y) \leq 1 - \alpha \text{ if and only if } q_\alpha(Y) \leq 0. \quad (5)$$

For probability  $\alpha \in (0, 1)$ , the risk measure  $\mathcal{R}(Y) = q_\alpha(Y)$  is therefore essentially equivalent to the failure probability risk measure.

**Utility.** For an expected utility function  $u$ , the choice  $\mathcal{R}(Y) = -U(Y) = -E[u(-Y)]$  is a risk measure, where the negative signs are necessitated by the need to convert the standard orientation of utility theory, which prefers higher values over lower ones, to the present setting focusing on cost and response, where lower values are desirable. With  $D$  from dual utility theory, we also obtain a risk measure

$$\mathcal{R}(Y) = D(Y).$$

**Safety margin.** A natural choice motivated by statistical confidence intervals is to set

$$\mathcal{R}(Y) = E[Y] + \lambda SD[Y],$$

where  $SD[Y]$  is the standard deviation of  $Y$  and  $\lambda$  a positive constant. Here the risk includes a notion of variability, but does so in a symmetrical manner. Large variability on the high side can remain undetected if it is compensated by small variability on the low side. For example, in Figure 1 the dotted and dashed densities have the same expected value and standard deviation. Consequently, this risk measure would assign the two cases the same risk. Figure 1 shows, however, that the possibility of high costs is much larger for the dashed density, which could be disconcerting.

**Superquantile.** A risk measure that focuses primarily on the important upper tail of the distribution of  $Y$  is the superquantile risk measure  $\mathcal{R}(Y) = \bar{q}_\alpha(Y)$ ; also called conditional value-at-risk [31], where the  $\alpha$ -superquantile of  $Y$  at probability  $\alpha \in (0, 1)$  is given by

$$\bar{q}_\alpha(Y) = \frac{1}{1 - \alpha} \int_\alpha^1 q_\beta(Y) d\beta, \quad (6)$$

i.e., an  $\alpha$ -superquantile is an average of the corresponding quantiles for the probability levels  $[\alpha, 1]$  [1]. This expression coincides with (4) and is therefore a special case of those arising in dual utility theory. The rank-dependent utility function  $w(\beta) = \max\{0, \beta/(1 - \alpha) - \alpha/(1 - \alpha)\}$  that furnishes this risk measure incorporates indifference to realizations of  $Y$  less than the quantile  $q_\alpha(Y)$ . Higher outcomes are “weighted” with the corresponding quantile.

When the cumulative distribution function of  $Y$  has no discontinuity at  $q_\alpha(Y)$ , we have the equivalent formula

$$\bar{q}_\alpha(Y) = E[Y \mid Y \geq q_\alpha(Y)],$$

i.e., the  $\alpha$ -superquantile is simply the conditional expectation of  $Y$  above the  $\alpha$ -quantile as illustrated in Figure 3. A slightly more involved formula is available for the case of discontinuities; see [32]. Despite its somewhat complicated definition, convenient expressions facilitate the computation of superquantiles making them almost as accessible as an expectation. If  $Y$  is normally distributed with mean  $\mu$  and standard deviation  $\sigma$ , then  $\bar{q}_\alpha(Y) = \mu + \sigma \varphi(\Phi^{-1}(\alpha))/(1 - \alpha)$ , where  $\varphi$  and  $\Phi$  are the probability density and cumulative distribution functions for a standard normal random variable. Generally,

$$\bar{q}_\alpha(Y) = \text{the minimum value of } c + \frac{1}{1 - \alpha} E[\max\{0, Y - c\}] \text{ across all scalars } c, \quad (7)$$

i.e., a superquantile is the minimum value of a one-dimensional convex optimization problem involving an expectation easily solved when the distribution of  $Y$  is known. A superquantile risk measure depends on the parameter  $\alpha$  that represents the degree of risk averseness of the decision maker. For  $\alpha = 0$ ,  $\bar{q}_\alpha(Y) = E[Y]$  and therefore corresponds to the risk-neutral situation. An  $\alpha = 1$  gives  $\bar{q}_\alpha(Y) = \sup Y$  and therefore corresponds to the ultimate risk-averse decision maker. Simple reference questions, for



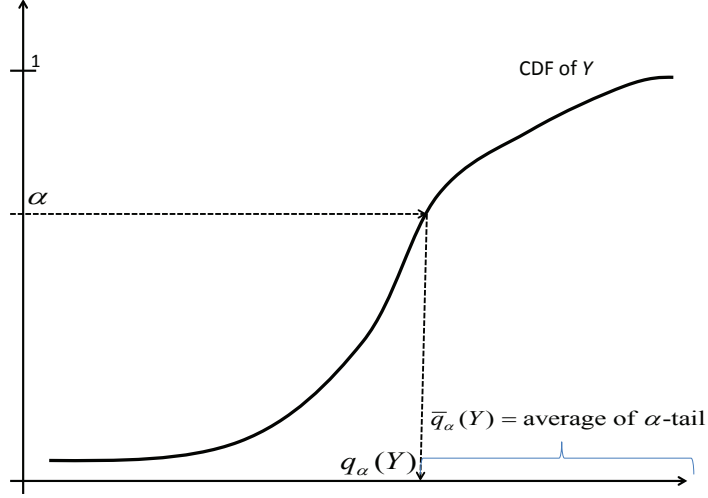


Figure 3: Illustration of quantile and superquantile of random variable  $Y$  using cumulative distribution function (CDF).

examples related to the newsvendor problem (see Section 3.2 in [30]) may help to determine  $\alpha$  in a specific setting.

The correspondence between a failure probability constraint  $p(Y) \leq 1 - \alpha$  and the quantile condition  $q_\alpha(Y) \leq 0$  is elaborated above. Analogously, a superquantile condition  $\bar{q}_\alpha(Y) \leq 0$  corresponds to the condition  $\bar{p}(Y) \leq 1 - \alpha$ , where  $\bar{p}(Y)$  is the buffered failure probability of  $Y$  defined as the probability  $\alpha$  that satisfies  $\bar{q}_\alpha(Y) = 0$ . We refer to [28] for a discussion of the advantages that emerge from replacing a failure probability by a buffered failure probability. The prominence of superquantiles becomes apparent in the next subsection where we discuss properties required for “good” measures of risk.

**Spectral risk measures.** Risk measures of the form

$$\mathcal{R}(Y) = \int_0^1 \bar{q}_\beta(Y) d\lambda(\beta),$$

given as a weighted average, using weighting function  $\lambda$ , of superquantiles, are spectral risk measures [1] that correspond to numerical representations of dual utility theory. This can be seen from the fact that under weak assumptions on the weighting function,

$$\mathcal{R}(Y) = \int_0^1 q_\beta(Y) \varphi(\beta) d\beta, \quad \text{with } \varphi(\beta) = \int_0^\beta (1 - \alpha)^{-1} d\lambda(\alpha),$$

and therefore  $\varphi$  is simply the “derivative” of the rank-dependent utility function  $w$  of dual utility theory; see for example [33]. Any spectral risk measure, including the special case of a superquantile risk measure, where the weighting function  $\lambda$  places all weight at  $\alpha$ , is therefore deeply rooted in dual

utility theory. We refer to [16] for an approach to determining the weighting function in a specific situation.

## 4.2 Coherency and Regularity

With the abundance of possible risk measures (and we refer to [33] and references therein for many more), there is a demand for guidance on what would constitute a good and useful measure of risk. There are two concepts that stand out in this regards: coherency and regularity. We discuss each in turn.

A measure of risk  $\mathcal{R}$  is *coherent* in the sense of Artzner et al.<sup>5</sup> [2] (see also [7]) if it satisfies the following axioms:

$$\begin{aligned} \mathcal{R}(Y) &= c \text{ for constant random variables } Y \equiv c \text{ (constant equivalence),} \\ \mathcal{R}(Y) &\leq \mathcal{R}(Y') \text{ when } Y \leq Y' \text{ with probability one (monotonicity),} \\ \mathcal{R}(Y + Y') &\leq \mathcal{R}(Y) + \mathcal{R}(Y') \text{ (subadditivity),} \\ \mathcal{R}(\lambda Y) &= \lambda \mathcal{R}(Y) \text{ for } \lambda > 0 \text{ (positive homogeneity).} \end{aligned}$$

The constant equivalence simply requires that the risk of a random variable that is actually a deterministic constant is the value of that constant. The monotonicity says that we would deem  $Y'$  no less risky than  $Y$  if every realization of  $Y'$  is no smaller than the corresponding realization of  $Y$ , with the possible exception for an event with probability zero. Subadditivity expresses the requirement that combining two random variables should not increase risk. The left-hand side in the expression gives the risk of the combined cost or response, which of course depends on the joint distribution of  $Y$  and  $Y'$ . The right-hand side gives the sum of the risks for the two random variables separately, only relying on their marginal distributions. Positive homogeneity expresses the desire to have invariance under scaling. If the units of  $Y$  is converted from one currency to another, then the risk is also simply scaled with the exchange rate.

Coherency holds for the choices  $\mathcal{R}(Y) = E[Y]$ ,  $\mathcal{R}(Y) = \sup Y$ ,  $\mathcal{R}(Y) = \bar{q}_\alpha(Y)$ , and spectral risk measures, but it is absent in general for  $\mathcal{R}(Y) = -E[u(-Y)]$ , because constant equivalence fails,  $\mathcal{R}(Y) = E[Y] + \lambda SD(Y)$  with  $\lambda > 0$ , because the monotonicity axiom fails, and for  $\mathcal{R}(Y) = q_\alpha(Y)$ , because the subadditivity axiom fails. Since the quantile risk measure corresponds to a failure probability, this shows that a decision model based on the failure probability is “incoherent” in this sense, which furnishes a third concern eluded to in Section 3. We give two examples that illustrate these shortcomings.

First, we consider the lack of monotonicity of the risk measure  $\mathcal{R}(Y) = E[Y] + \lambda SD(Y)$ . For two random variables  $Y$  and  $Y'$ , with  $\text{prob}(Y = 0, Y' = 0) = 1/2$  and  $\text{prob}(Y = -2, Y' = -1) = 1/2$ , clearly,  $Y \leq Y'$  with probability one,  $\mathcal{R}(Y) = E[Y] + 2SD(Y) = -1 + 2 \cdot 1 = 1$ , with  $SD$  denoting standard deviation, and  $\mathcal{R}(Y') = E[Y'] + 2SD(Y') = -1/2 + 2 \cdot 1/2 = 1/2$ . However,

$$E[Y] + 2SD[Y]1 > E[Y'] + 2SD[Y'] = 1/2$$

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<sup>5</sup>The statement here is slightly different, but equivalent, to that in Artzner et al.; see [33].

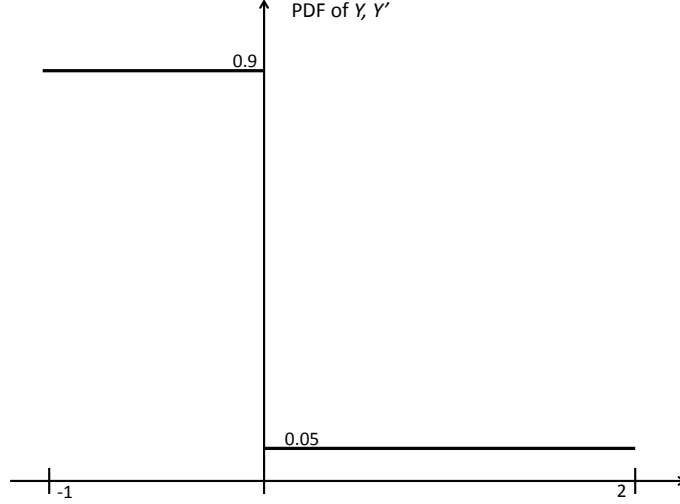


Figure 4: Density of  $Y$  and  $Y'$  in subadditivity counterexample.

and monotonicity fails for the risk measure  $\mathcal{R}(Y) = E[Y] + \lambda SD(Y)$  with  $\lambda = 2$ .

Second, we consider subadditivity of the quantile risk measure. Suppose that  $Y$  and  $Y'$  quantifies the damage of bridge 1 and 2 under a future hazard, respectively. Let  $\mathcal{R}(Y)$  be the amount of money deemed necessary to put aside to cover damage of bridge 1 and  $\mathcal{R}(Y')$  the amount to cover damage of bridge 2.  $\mathcal{R}(Y + Y')$  is the amount of money deemed necessary to put aside to cover damage at both. The following example is taken from [2]. Suppose that  $Y$  and  $Y'$  are independent and identically distributed with probability density function illustrated in Figure 4. It is relatively straightforward to compute that  $q_{0.9}(Y) = q_{0.9}(Y') = 0$ , but  $q_{0.9}(Y + Y') \approx 0.5$  and subadditivity fails.

Another concept is that of regularity. A measure of risk  $\mathcal{R}$  is *regular* in the sense of Rockafellar and Uryasev [33] if it satisfies the constant equivalence axiom as well as:

- $\mathcal{R}((1 - \tau)Y + \tau Y') \leq (1 - \tau)\mathcal{R}(Y) + \tau\mathcal{R}(Y')$  for all  $Y, Y'$  and  $\tau \in (0, 1)$  (convexity);
- $\{Y \mid \mathcal{R}(Y) \leq c\}$  is a closed set for every constant  $c$  (closedness);
- $\mathcal{R}(Y) > E[Y]$  for nonconstant  $Y$  (averseness).

The convexity axiom is closely related to subadditivity and in conjunction with positive homogeneity is in fact equivalent to that property. The closedness axiom is included for technical reasons and requires further limitation of the random variables under consideration, for example to those with finite second moments where closedness then can be defined in terms of convergence of mean squares. Without going into technical details (see [33]), we simply note that  $\mathcal{R}(X) = \bar{q}_\alpha(Y)$  is regular for  $\alpha \in (0, 1)$  as well as certain spectral risk measures when we consider random variables  $Y$  with  $E[|Y|] < \infty$ . For the other examples above, we find that  $\mathcal{R}(Y) = \sup Y$  and  $\mathcal{R}(Y) = E[Y] + \lambda SD(Y)$ , with  $\lambda > 0$ , are regular for random variables  $Y$  with  $E[Y^2] < \infty$ . The choice  $\mathcal{R}(Y) = E[Y]$  fails the averseness axiom

and  $\mathcal{R}(Y) = q_\alpha(Y)$  the convexity axiom. The choice  $\mathcal{R}(Y) = -E[u(-Y)]$  for some utility function  $u$  fails the constant equivalence axiom. In fact, a utility function distorts a deterministic  $Y$  in a possibly undesirable manner: If  $Y$  is a deterministic constant, then a coherent or regular  $\mathcal{R}(Y)$  equals that constant always. But,  $\mathcal{R}(Y) = -E[u(-Y)]$  could be far from that constant in general. Moreover, the latter risk measure is sensitive to thresholds in the definition of  $Y$  (for example through a limit-state function). Specifically,  $-E[u(-Y + c)] \neq -E[u(-Y)] - c$  in general. In contrast, a coherent or regular risk measure changes linearly with threshold, i.e.,  $\mathcal{R}(Y - c) = \mathcal{R}(Y) - c$  for any constant  $c$ .

The coherency and regularity axioms overlap, but are not equivalent as the above examples illustrate. Regularity insists on averseness, but coherency stresses positive homogeneity. Both notions impose conditions that are natural in almost all situations and that are significantly weaker than those of expected utility theory. Of course, within the class of coherent and regular risk measures there is much flexibility and the axioms can simply be viewed as minimum requirements. The next subsection and Section 5 highlight benefits derived from using regular measures of risk.

### 4.3 Further Connections with Utility Theory and Dominance

The connections between spectral measures of risk and dual utility theory became apparent in the previous subsection. Now, we show that regular measures of risk can be viewed as the outcome of a two-stage decision process involving a utility function providing fundamental connections also between expected utility theory and risk measures. We give alternative expressions of regular risk measures that connect with situations under distributional uncertainty. Moreover, we show that quantile and superquantile risk measures lead to “relaxations” of first- and second-order stochastic dominance requirements, respectively. We start with the connections to utility theory.

#### 4.3.1 Utility, Regret, and Risk Measures

To avoid the awkward inconsistency between our orientation concerned with high values of  $Y$  with that of utility theory, seeking high values, we define an analogous concept to a utility function in our context where lower values are preferred to higher ones.

A *measure of regret* is a functional  $\mathcal{V}$  that assigns to a random variable  $Y$  a number  $\mathcal{V}(Y)$ , which may be infinity, as a quantification of the displeasure with the mix of possible realizations of  $Y$ . It could correspond to a utility function  $u$  through

$$\mathcal{V}(Y) = -E[u(-Y)], \quad (8)$$

but we ensure that it is anchored at zero. Hence, we insist that  $\mathcal{V}(0) = 0$  and the correspondence is therefore with *relative* utility that has  $u(0) = 0$ . Every expected utility function with  $u(0) = 0$  gives a measure of regret through (8). Examples of measures of regret include  $\mathcal{V}(Y) = E[Y] + \lambda E[Y^2]$ , with  $\lambda > 0$ , and  $\mathcal{V}(Y) = \frac{1}{1-\alpha} E[\max\{0, Y\}]$ , with  $\alpha \in (0, 1)$ . The latter expression is illustrated in Figure 5, where negative realizations of  $Y$  are assigned zero regret, but positive realizations are viewed increasingly “regrettable,” with the increase being linear. This expression corresponds to a piecewise linear utility function with a kink at zero. A larger  $\alpha$  implies a higher degree of risk averseness.

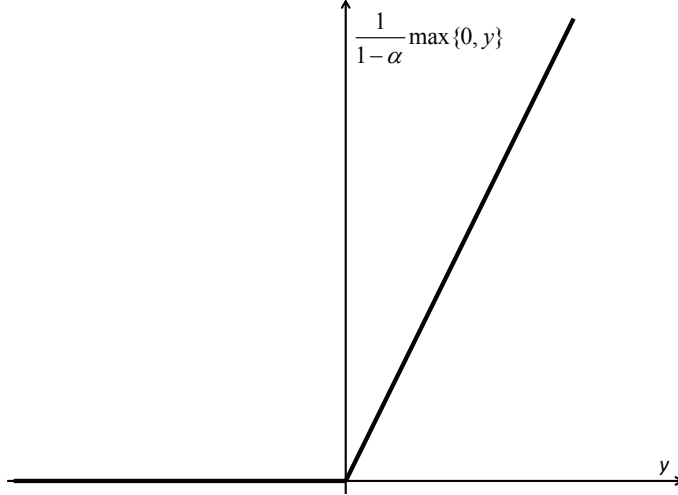


Figure 5: Illustration of regret.

Analogously to the regularity of risk measures, we say that a measure of regret is regular if it satisfies the closedness and convex axioms, and

$$\mathcal{V}(0) = 0, \text{ but } \mathcal{V}(Y) > E[Y] \text{ when } Y \text{ is not the constant zero.}$$

If the random variable is not discrete, an additional technical condition is also required; see [33] for details. The two examples given above are both regular regardless whether the random variable is discrete.

Major advantages derive from the following fact [33]: A regular measure of risk  $\mathcal{R}$  can be constructed from a regular measure of regret  $\mathcal{V}$  through the one-dimensional optimization problem

$$\mathcal{R}(Y) = \text{the minimum value of } c + \mathcal{V}(Y - c) \text{ across all scalars } c. \quad (9)$$

For example, a superquantile measure of risk  $\mathcal{R}(Y) = \bar{q}_\alpha(Y)$  derives from the measure of regret  $\mathcal{V}(Y) = \frac{1}{1-\alpha} E[\max\{0, Y\}]$ , which leads to the already claimed expression (7). A large number of other measures of risk can be constructed in a similar manner; see [33]. With the connections between regret and relative utility, this implies that every expected utility function  $u$ , with  $u(0) = 0$ , is in correspondence with a regular measure of risk through (8) and (9). These connections also provide a path to determine the risk averseness for a specific decision maker. If a basic reference lottery ticket question can elicit a relative utility function for the decision maker, then the conversion of that function into regret yields a risk measure for the decision maker through (9).

The trade-off formula (9) provides important interpretations of a regular measure of risk as the result of a two-stage decision process involving a regular measure of regret (and therefore also a relative utility function). We first consider an interpretation in terms of costs. Suppose that  $Y$  gives the damage

cost of a system and the measure of regret  $\mathcal{V}(Y)$  quantifies our displeasure with the possible damage costs. In (9), view  $c$  as the money put aside today to cover future damage costs and  $Y - c$  as the net damage cost in the future. Then,  $c + \mathcal{V}(Y - c)$  becomes the total cost consisting of the sum of the money put aside today plus the current displeasure with future damage costs. The risk  $\mathcal{R}(Y)$  is then simply the smallest possible total cost one can obtain by selecting the amount to put aside today in the best possible manner.

A second interpretation in terms of strength of a structure is also possible. Now suppose that  $Y$  is given by a load minus a capacity and therefore describes the possible capacity shortfall. A measure of regret  $\mathcal{V}(Y)$  quantifies our displeasure with possible shortfalls. Let  $c$  in (9) be interpreted as the additional capacity added to the structure now. Then  $Y - c$  is the capacity shortfall of the improved structure. Consequently,  $c + \mathcal{V}(Y - c)$  sums the additional capacity  $c$  and the current displeasure with future shortfalls, and can therefore be interpreted as the current displeasure with future *effective shortfall*. A risk measure  $\mathcal{R}(Y)$  is then simply the smallest possible effective shortfall obtained by optimally selecting the additional capacity implemented.

With the close connection between regret (and therefore also relative utility) and risk, one may be led to believe that a decision model based on regret (or equivalently relative utility) would be equivalent to one based on the corresponding risk measure. A simple example shows that this conclusion is incorrect.

**Example: regret and risk based decisions.** We consider the regret  $\mathcal{V}(Y) = \frac{1}{1-\alpha} E[\max\{0, Y\}]$  and the corresponding superquantile risk measure  $\mathcal{R}$  given by (9). Suppose that  $Y$  is uniformly distributed on  $[a, b]$  with  $a < 0 < b$ . Then it is easy to show that

$$\mathcal{V}(Y) = \frac{b^2}{2(1-\alpha)(b-a)} \quad \text{and} \quad \mathcal{R}(Y) = \frac{a + b + \alpha(b-a)}{2}.$$

Now consider two possible designs with  $Y$  and  $Y'$  uniformly distributed on  $[-3/2, 1]$  and  $[-8, 2]$ , respectively. Using the above expression and with  $\alpha = 4/5$ , we find that  $\mathcal{V}(Y) = \mathcal{V}(Y') = 1$ . Consequently, a regret-based (or equivalently a utility-based) decision model of this kind would consider the two designs equivalent. However,  $\mathcal{R}(Y) = 3/4$  and  $\mathcal{R}(Y') = 1$ , and therefore  $Y$  is strictly better than  $Y'$  in a decision model relying on the corresponding superquantile risk measure. In some sense, the consideration of  $\mathcal{R}$  instead of  $\mathcal{V}$  directly provides a deeper representation of preferences as it allows for the (optimal) shifting of a threshold through (9). In this specific example,  $Y$  allows for a more effective mitigation of risk through a shift in threshold than  $Y'$ .

#### 4.3.2 Risk-Neutrality under Distributional Uncertainty

Since regular measures of risk and regret are proper convex functionals on a space of random variables, duality through the Legendre-Fenchel transform provides important insight and alternative avenues to utilize; see for example [35, 25, 3, 33]. Specifically, every regular measure of risk that is positively homogeneous can be expressed in the form

$$\mathcal{R}(Y) = \text{the maximum value of } E[YQ] \text{ across } Q \in \mathcal{Q}, \quad (10)$$

where  $Q$  is a random variable that is taken from a set  $\mathcal{Q}$  of random variables called a risk envelope associated with the risk measure. For example, if  $\mathcal{R}(Y) = \bar{q}_\alpha(Y)$ , then  $\mathcal{Q}$  consists of those random variables with realizations between zero and  $1/(1 - \alpha)$  and that has expectation one; see [33, 34] and references therein for background.

Since in the positively homogeneous case every risk envelope must exclusively contain random variables with expectation one, the expression can be interpreted as a change of probability distribution for  $Y$ . Specifically,  $\mathcal{R}(Y)$  becomes the worst-case expectation of the random variable over a set of possible changes in distributions. For example, in the case of a superquantile risk measure and a discrete probability distribution of  $Y$ , we obtain the interpretation that it is simply the worst-case expectation of  $Y$  when considering all probability distribution changes such that the probability of a realization is scaled with a number between zero and  $1/(1 - \alpha)$ . Consequently, the use of a regular measure of risk builds in robustness to uncertainty in the distribution of  $Y$  for a decision maker centered on an expectation decision model. A specific example helps illustrate this further.

**Example: uncertainty about distribution.** We consider the simple situation where the random variable  $Y$  of a system takes the value 1 with probability 0.1 and the value 0 with probability 0.9, with expected value 0.1. A risk-neutral decision maker centered on the expectation would use 0.1 in numerical comparisons with other systems and requirements. Next, we consider a risk-averse decision maker that has adopted the superquantile risk measure with  $\alpha = 0.8$ . Since  $q_\beta(Y) = 0$  for  $\beta \leq 0.9$  and  $q_\beta(Y) = 1$  for  $\beta > 0.9$ , the formula (6) gives that  $\mathcal{R}(Y) = 0.5$ . A risk-averse decision maker with this decision model would use 0.5 in comparison with other designs. We now consider the dual expression. In this case, with the scaling  $1/(1 - \alpha) = 5$ , (10) simplifies to

$$\mathcal{R}(Y) = \text{the maximum value of } 0.9 \cdot 0 \cdot q_1 + 0.1 \cdot 1 \cdot q_2 \text{ such that } 0 \leq q_1, q_2 \leq 5 \text{ and } 0.9q_1 + 0.1q_2 = 1,$$

which has the optimal solution  $q_1 = 5/9$  and  $q_2 = 5$ . The maximum value then becomes  $0.9 \cdot 0 \cdot 5/9 + 0.1 \cdot 1 \cdot 5 = 0.5$  that confirms the previous calculation of  $\mathcal{R}(Y)$ . More interestingly however, the expression can be interpreted as the assessment made by a risk-neutral decision maker that has the nominal distribution with probabilities 0.9 and 0.1 for the realizations 0 and 1, respectively, but that is uncertain about the validity of this distribution. To compensate, she allows the probabilities to be scaled up with a factor of at most 5, while still making sure that they sum to one, in a manner that is the *least* favorable. This risk-neutral decision maker then makes the exact same assessment of the situation as the risk-averse decision maker.

The above dual expression also points to an approach for determining the risk averseness of a specific decision maker. The decision maker could be asked to provide a nominal distribution of costs and then to identify the level of uncertainty associated with that distribution. From these pieces of information a set  $\mathcal{Q}$  can be constructed for a family of risk measures that then leads to a specific measure of risk through (10).

### 4.3.3 Stochastic Dominance

We end this section with a brief discussion of connections with stochastic dominance. From [29], we find that first-order stochastic dominance of  $Y$  over  $Y'$  takes place if and only if  $q_\alpha(Y) \leq q_\alpha(Y')$  for all probability levels  $\alpha \in (0, 1)$ . Moreover, second-order stochastic dominance is similarly equivalent to  $\bar{q}_\alpha(Y) \leq \bar{q}_\alpha(Y')$  for all  $\alpha \in (0, 1)$ . Consequently, the focus on risk measures  $\mathcal{R}(Y) = q_\alpha(Y)$  and  $\mathcal{R}(Y) = \bar{q}_\alpha(Y)$  for a specific value of  $\alpha$  corresponds to “relaxing” the requirements of first- and second-order stochastic dominance, respectively. Instead of considering all values of  $\alpha$ , the focus is on a single value.

## 5 Risk Measures in Design Optimization

With the possibility of not only a few but a large, uncountable, number of designs, it becomes essential to enrich decision models with a specific formulation of optimality involving an objective function, to be minimized, and a series of constraints to be satisfied. The resulting canonical optimization formulation, relying on risk measures, takes the form

$$\text{minimize } \mathcal{R}_0(Y_0(\mathbf{x})) \text{ subject to } \mathcal{R}_i(Y_i(\mathbf{x})) \leq b_i, \ i = 1, 2, \dots, I, \text{ and } \mathbf{x} \in \mathcal{X},$$

where  $\mathcal{R}_i$ ,  $i = 0, 1, \dots, I$ , are risk measures, possibly different, applied to a collection of response and/or cost random variables  $Y_i(\mathbf{x})$ ,  $i = 0, 1, \dots, I$ , each dependent on the design vector  $\mathbf{x}$ . The right-hand sides  $b_i$ ,  $i = 1, 2, \dots, I$ , are constants. As a special case, one may simply have that  $Y_i(\mathbf{x})$  is a deterministic function  $f_i(\mathbf{x})$ . If  $\mathcal{R}_i$  is regular, then  $\mathcal{R}_i(Y_i(\mathbf{x})) = f_i(\mathbf{x})$ . Another case is a failure probability constraint  $p(Y_i(\mathbf{x})) \leq 1 - \alpha$ , where, for example,  $Y_i(\mathbf{x}) = g_i(\mathbf{x}, \mathbf{V})$ , with  $g_i$  a limit-state function parameterized by the design variables  $\mathbf{x}$  and a random vector  $\mathbf{V}$ . In that case, in view of (5), the constraint takes the form  $\mathcal{R}_i(Y_i(\mathbf{x})) \leq b_i$ , with  $\mathcal{R}_i = q_\alpha$  and  $b_i = 0$ . Consequently, the formulation includes the possibility of minimizing some deterministic cost subject to reliability-type constraints and many other cases, for examples involving multiple costs and responses simultaneously. The set  $\mathcal{X}$  highlights the flexibility by also including constraints that are “simple,” i.e., are deterministic and require no special treatment in the implementation. We again stress that the choice of random variable to include in the objective function is somewhat arbitrary as a formulation in terms of a constraint is essentially equivalent.

A key property of regular measures of risk is that the canonical formulation is a convex optimization problem whenever  $Y_i(\mathbf{x})$ ,  $i = 0, 1, \dots, I$ , are affine functions of  $\mathbf{x}$  for every realization, possibly except for an event with probability zero, and  $\mathcal{X}$  is a convex set. If  $\mathcal{R}_i$  is monotone, then linearity can be relaxed to convexity; see the convexity theorem of [33]. The value of convexity of an optimization problem cannot be overestimated as it dramatically improves the ability of algorithms to obtain globally optimal solutions efficiently. In the absence of convexity, a globally optimal solution is usually inaccessible unless  $\mathbf{x}$  only involves a small number of variables and a huge computational effort is employed. The result also provides an incentive for constructing linear or convex models (in  $\mathbf{x}$ ) for the random variables  $Y_i(\mathbf{x})$ , possibly through approximations. If successful, the benefits for such an effort will be plentiful when solving the canonical formulation.



The trade-off formula (9) allows a simplification of the canonical formulation into the following equivalent form (see the regret theorem of [33]):

$$\text{minimize } c_0 + \mathcal{V}_0(Y_0(\mathbf{x}) - c_0) \text{ subject to } c_i + \mathcal{V}_i(Y_i(\mathbf{x}) - c_i) \leq b_i, \ i = 1, 2, \dots, I, \text{ and } \mathbf{x} \in \mathcal{X},$$

where  $\mathcal{V}_i$  are the regular measures of risk corresponding to the regular risk measures  $\mathcal{R}_i$  through (9) and  $c_0, c_1, \dots, c_I$  are auxiliary design variables. This equivalent form is computationally beneficial as the expressions for regret are usually simpler than those for risk. For example, if  $\mathcal{R}_i(Y_i(\mathbf{x})) = \bar{q}_\alpha(Y_i(\mathbf{x}))$ , i.e., using a regular and coherent superquantile risk measure, then  $\mathcal{V}_i(Y_i(\mathbf{x})) = \frac{1}{1-\alpha} E[\max\{0, Y_i(\mathbf{x})\}]$  and the constraint  $\mathcal{R}_i(Y_i(\mathbf{x})) \leq b_i$  takes the following equivalent form

$$c_i + \frac{1}{1-\alpha} E[\max\{0, Y_i(\mathbf{x}) - c_i\}] \leq b_i,$$

which simply involves an expectation. If  $Y_i(\mathbf{x}) = g_i(\mathbf{x}, \mathbf{V})$  for some function  $g_i$  and the distribution of  $\mathbf{V}$  is discrete with realizations  $\mathbf{v}^1, \dots, \mathbf{v}^J$  and probabilities  $\gamma^j$ , then the constraint simplifies further to the collection of constraints

$$\begin{aligned} c_i + \frac{1}{1-\alpha} \sum_{j=1}^J \gamma^j a_i^j &\leq b_i, \\ g_i(\mathbf{x}, \mathbf{v}^j) - c_i &\leq a_i^j, \text{ for all } j = 1, \dots, J \\ 0 &\leq a_i^j, \text{ for all } j = 1, \dots, J, \end{aligned}$$

with  $a_i^j$ ,  $j = 1, \dots, J$ , being auxiliary design variables. The conversion of a single constraint into this collection of constraints involving additional variables may at first appear counterproductive, but the simplicity of the reformulation more than outweighs the increase in problem size. In particular, the development of derivative formulae with respect to  $\mathbf{x}$  for the various constraints is now greatly simplified as it only involves the gradient of  $g_i$  with respect to its first argument.

In general, the use of regular risk measures significantly improves our ability to solve the canonical formulation through its reformulations. The deviation from regularity, in contrast, causes difficulties as illustrated by the comparison of a non-regular quantile risk measure, which corresponds to the failure probability, and a regular superquantile risk measure, corresponding to a buffered failure probability. The choice of the quantile risk measure results in a nonconvex optimization problems even if the underlying  $g_i$ -functions are linear in the design  $\mathbf{x}$ , the prevalence of locally optimal designs, difficulties with computing gradients with respect to  $\mathbf{x}$ , and temptation to resort to approximations with unknown accuracy. In contrast, a superquantile risk measure leads to convex optimization problems when underlying functions are convex in  $\mathbf{x}$ , globally optimal designs in the absence of other complications, and simple derivative expressions. In fact, the focus on regular measures of risk allows design optimization with little additional complication beyond what is inherent in the response and cost random variables. In contrast, under non-regular measures of risk, the process of design optimization becomes essentially intractable without a series of additional approximations that could seriously deteriorate the quality of the obtained design.

## 6 Conclusions

We have described possibilities in risk-averse decision making beyond traditional expected utility theory for cost random variables and failure probability expressions for response random variables. The possibilities center on quantification of risk by *risk measures*, which, in fact, make no distinction between cost and response random variables. Both kinds of random variables could be assessed by any of the resulting decision models. The large number of possible models provides flexibility, but also the need for guidance. In a specific situation, the narrowing down of this vast class is invariably necessary. We give regularity, coherency, and other conditions that limit the choices by focusing on measures of risk that are “reasonable.” Still, it is necessary to interview a decision maker, examine her ability to handle high costs and responses, and calibrate with other decisions to quantify exactly the parameters in a selected risk measure. This process is already standard in several areas where utility functions are regularly elicited from decision makers and where limits for probabilities of failure are systematically determined through calibration with existing systems. The connections we make between relative utility and risk measure and between a risk-averse decision maker and a risk-neutral decision maker with distributional uncertain provide further insight that may help in the process of determining a risk measure and its parameters. Although the process of selecting a specific risk measure is undoubtable challenging, our goal with the paper is to provide a solidly founded framework within which that process can be carried out. By adhering to general recommendations such as regularity, significant benefits materialize. One avoids paradoxes that counter our intuition of the meaning of “risk” and one obtains computational tractability and stable solutions. Further benefits derive from relying on spectral risk measures that correspond to rank-dependent utility functions of dual utility theory. Then, every decision maker satisfying a set of axioms is guaranteed to be numerically represented by such a risk measure. In view of the advantages emerging from these classes of risk measures, we are hopeful that they may lead to improved procedures for risk-averse engineering design and decision making.

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